



CASE STUDY

BNP PARIBAS



BNP Paribas Real Estate has worked with the UK's leading winter risk management specialist, OUTCO, since 2008. OUTCO looks after a portfolio of properties for BNP Paribas Real Estate across the UK, and specifically manages 100-120 properties in the Midlands.

OVERVIEW

SITES

380,000 m²
120 sites

AREAS

Car parks
Pathways
Asphalt areas

RESOURCES

68 operators

SCOPE

Mechanical gritting
Manual gritting
Snow clearance

BNP Paribas Real Estate is a leading real estate services provider and one of the major global players. The group has a presence in 30 countries through a network of 150 offices and employs over 3,000 staff across Europe. The company offers a range of real estate services, both locally and internationally, and its main focus is on building strong, long-lasting client relationships.

The Challenge

As a managing agent that looks after properties on behalf of clients across retail, logistics and office and industrial parks, BNP Paribas Real Estate needs to offer a winter maintenance service.

It is imperative for the company to make sure its clients' sites remain both safe and operational during periods of heavy snowfall and ice – as part of a risk management strategy.

The Solution

BNP Paribas Real Estate has worked with the UK's leading winter risk management specialist, OUTCO, since 2008. OUTCO looks after a portfolio of properties for BNP Paribas Real Estate across the UK, and specifically manages 100-120

properties in the Midlands. Sandy Bhamra, Regional Facilities Manager for BNP Paribas Real Estate in the Midlands, comments:

“OUTCO offers BNP Paribas Real Estate a unique service, and one which has been tailored to suit our needs. Prior to working with OUTCO, unprecedented weather during previous winters meant that we were not always able to meet demands for gritting. However, through OUTCO we have used fixed price contracts which will fully serve all sites no matter the weather, meaning they will therefore remain both operational and safe for our clients.”

The Outcome

Sandy Bhamra comments:

“We are very pleased with the service we receive from GRITIT. We have compliments from tenants and occupiers all the time during the winter months; commenting on the fact that in spite of major roads and services coming to a standstill, their sites remain operational, as a result of the gritting and snow clearance carried out by OUTCO.”